Supplier Industrial Base Conference 2025

Purchase Order Contract Requirements – Obtaining and Maintaining Active Supplier Status

February 25, 2025

Agenda

- Introduction
- Requirements
- Onboarding Process
- Forms
- Prerequisites
- Tips
- Assistance

Introduction

Who we are:

- Ashley Barton Supply Chain Organization Compliance, Process Improvement, & Training Manager
- JoAnne Russo Manager of Supplier Quality Engineering
- Jennifer McCarthy Supervisor of Regulatory Compliance
- Matt Grubb Supplier Quality Engineer

Why we are here

 Review of requirements for becoming an Electric Boat Supplier and maintaining active Supplier status

Government Requirements

Contract and DoD subcontractor criteria requires comprehensive review of potential suppliers prior to onboarding

- Certifications
- Representations
- Required Registrations
- Quality Systems & Processes

Contractual Obligations/Prime Contract Requirements FAR and DFARS

- DFARS 252.204-7020: NIST SP 800-171 DOD assessment requirements
- DFARS 252.204-7012 Safeguarding Covered Defense Information and Cyber Incident Reporting
- FAR clause 52.209-6 Protecting the Government's Interest When Subcontracting With Contractors Debarred, Suspended, or Proposed for Debarment.

Statutory and Regulatory Compliance Requirements

- International Traffic in Arms Regulations (ITAR) of the U.S. Department of State
 - requires that "Any person who engages in the United States in the business of manufacturing or exporting, or temporarily importing Defense Articles or furnishing Defense Services (as those terms are defined at 2 CFR part 120), is required to register with the Directorate of Defense Trade Controls, under 22 CFR § 122.1.
- Dodd Frank Act, which requires SEC filing companies, such as General Dynamics, to report annually on the use of Conflict Minerals in their products, which requires input from Electric Boat's suppliers when requested

DoD Directive Requirements

- DoD Directive 5230.25 Withholding of Unclassified Technical Data from Public Disclosure – The JCP Certification Program which is required to be a Qualified Contractor is the implementation of this directive and is managed by the Defense Logistics Agency (DLA)
- DoD Instruction 5200.48 Controlled Unclassified Information- provides guidance on safeguarding measures and handling of CUI

Becoming an Electric Boat Supplier

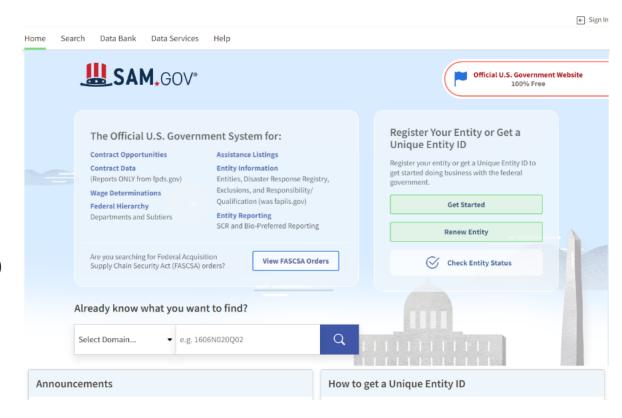
- 1. Complete requested Onboarding Forms
- 2. Submit completed forms to your Electric Boat Buyer
- Electric Boat will evaluate forms for Data Eligibility and Quality Performance Level
 - Controlled Technical Information
 - 2. Unclassified Naval Nuclear Propulsion Plant Information
 - Classified Data
- 4. Complete your Oracle Supplier profile when you receive the email with link
- 5. Submit forms to register <u>users</u> from your company for the Oracle system
- 6. Begin receiving Request for Quotation via the Oracle system, as needs arise

Visit Electric Boat's Suppliers Website for Additional Information: https://gdeb.com/suppliers/3_doing_business_with_eb/

Becoming a Supplier, Prerequisites: SAM.gov

Registration with SAM.gov

- https://www.sam.gov
- Generates CAGE and Unique Entity Identifier
- Required for Joint Certification Program (JCP)



Becoming a Supplier, Prerequisites: Joint Certification Program

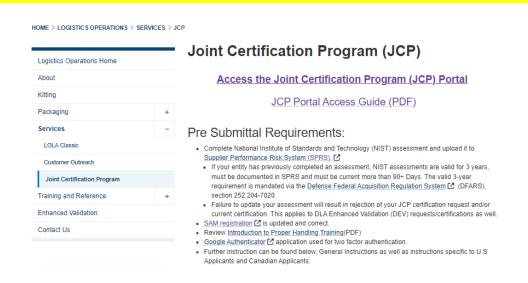
JCP Agreement

- Required to receive DoD CUI
- Renewal required every 5 years



locked/disabled, please go to the DACS Portal: https://www.public.dacs.dla.mil/portal/ and click the "Unlock Account" link . You will need to provide your username and

email address to unlock/enable your JCP Portal account.



Becoming a Supplier, Prerequisites: National Institute of Standards and Technology Cybersecurity Requirements

NIST Self-Assessment & Report Scores to SPRS System

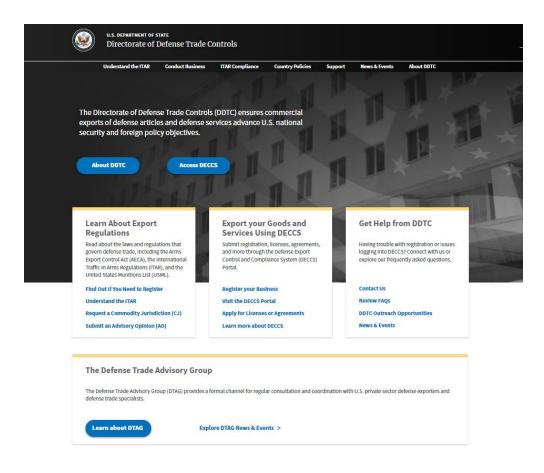
- https://www.sprs.csd.disa.mil
- Every three years for compliance with 252.204-7020
- REQUIRED-within 3 years to obtain or renew a JCP agreement



Becoming a Supplier, Prerequisite: Department of Defense Trade Controls

DDTC Registration

- https://www.pmddtc.state.gov
- Registration for compliance with ITAR, 22 CFR § 122.1
- Annual renewal
- Subsidiaries should be registered under parent company's registration



Contact and Forms

Initial Contact

- Supplier outreach to Electric Boat
- Engineering research & inquiry
- Small Business Liaison Officer (SBLO)
- Buyer research & inquiry
- Conferences

Data Collection (Forms)

- 1. 84-17-0029 Supplier/Supplier User Registration or Change Request
- 2. 84-03-3650 Annual Supplier Certifications and Representation
- 3. 84-08-2783 Supplier Quality Questionnaire
- 4. 84-02-2956 Pre-Award Survey of Prospective Contractor Accounting System

Oracle iSupplier Form #1

ERP Oracle iSupplier-Supplier and/or Supplier User Registration Form 84-17-0029

- Initial or updated general Supplier information
- Additions or changes to Supplier site locations, payment addresses
- Additions, deletions or updates to iSupplier purchasing system Supplier users

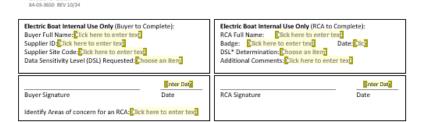
GENERAL DYNAMICS Electric Boat 44.70029 Rev 12/24	For EB internal Use
SUPPLIER and/or SUPPLIER USER REGISTRATION or CHANGE REQUEST	Sections A, B, C Reviewed
Section A: Supplier Company information- To be completed by Supplier	Section D Attached
Buyer Contact:	Forward with all attachments to
Request(s)	EBSLMADMIN
Check all that apply:	
New Supplier Registration Existing Supplier (Select all that apply)	
New User Request Changes to User Information Changes to Supplier Company In	formation
New Site* (Purchasing) New Remit To* (Pay Site) New Purchase & Pay Site *Is new address is replacing previous site if so, what site is to be inactivated:	
Company Legal Name:	
Company Address:	
City:State/Territory:9-Digit Zip Code/Postal Code: Cou	
UEI/DUNS Number: Cage Code: Primary NAICS: State of Incorporation:	Tax ID:
Business Size (Small/Large): (Check applicable below)	
Small Disadvantaged/ Minority Owned (SDB/MBE) Women-Owned (WOSB)	
Small Disadvantaged/ Minority Owned (SDB/MBE) Women-Owned (WOSB) Historically Under- Utilized Business Zone (HUBZONE) Veteran-Owned (VOSB)	
Service Disabled Veteran-Owned (SDVOSB) Native	
	merican Hawaiian
☐ IRS W-9 (or IRS W-8) attached (Require for New Suppliers and Address/Name Change	es)
Section B: Supplier Company information- To be completed by Supplier (A Minimum of 1 user to act in EB Proc	
	curement System Required)
User Type:	curement System Required)
User Type: User Job Title: User ISupplier Role: Common Roles: Admin Contact, Bill To, Buying Shipping Contact, Supplier Quality Contact, Tu	Contact, Contact,
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User Type: User Job Title: User Job Title: User Job Title: User Shipping Contact, Bill To, Buying Shipping Contact, Supplier Role: Common Roles: Admin Contact, Bill To, Buying Shipping Contact, Supplier Quality Contact, Till Legal Last Name: Phone Number: Legal Last Name: Legal Last Name: Business Email: Yes No	Contact, Contact, echnical Contact
User Type: User Job Title: User Job Title: User Job Title: User Shipping Contact, Bill To, Buying Shipping Contact, Supplier Role: Common Roles: Admin Contact, Bill To, Buying Shipping Contact, Supplier Quality Contact, Till Legal Last Name: Phone Number: Phone Number: Wes No User is a United States (U.S.) Citizens (by checking this box you are attesting U.S. Citizenship sh 42 USC 9102 (18) (User Log-ins cannot be grated to non- US Citizens) Wes No User is a permanent employee of the above listed Supplier if not, explain User Physical Location: Same as above (if different, complete below) Company Address: City: State/Territory: 9-Digit Zip Code/Postal Code: - Cou	Contact, Contact, echnical Contact
User Type: User Job Title: User Job	Contact, Contact, echnical Contact

Upon completion, return via email to your EB Buyer

Annual Certs and Reps Form #2

Annual Supplier Certifications and Representations 84-03-3650

- All new suppliers
- Annually for active suppliers
- Reduces data collection at RFO



GENERAL DYNAMICS

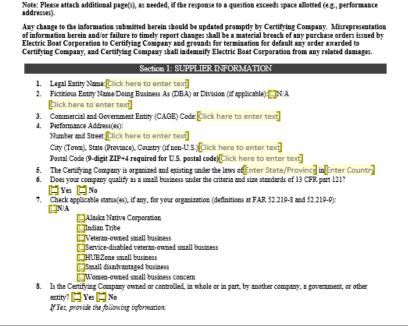
Annual Supplier Certifications and Representations INSTRUCTIONS AND NOTICE

Return completed form and requested supplemental documents to your Electric Boat Buyer or Buying point of contact.

If unable to certify to a question, please provide detailed explanation of your entity's position, issue, concern, and/or

An officer, owner, or duly authorized agent of the Certifying Company is to: Complete Sections 1-2 and Authorizing Signature Section 5;

Complete Sections 3 and 4, as requested by your Electric Boat Buyer.



Supplier Quality Questionnaire Form #3

GENERAL DYNAMICS

Supplier Quality Questionnaire 84-08-2783

- New suppliers, as applicable for specific material types
- Existing suppliers submit updated form periodically

08-2783 REV 09/24		
Supplier Quality Q company: I I I I I I I I I I I I I		ITE ance Point of Contact:
If you are not currently under contract with Electric Boat, please ch requirements based upon your company's capabilities. Approximately how many employees are employed by your com		newer questions related to invoked
a. Approximately how many employees support Electric Boat purch	nace orders?	
2. Please list the quality management system (QMS) standards you 150-9001:2015 MIL-Q-9858 MML-1-45208 MA9910 Other (please specify): C Where applicable, please provide a copy of QMS Certification(s) For quality management systems that are not accompanied by an ac traceability document thowing how the standard(s) has [have] been it	credited certification	
. Please list all sites where Electric Boat material is worked by yo	our company: [
. Flease list all sites where Electric Boat material is stored by you	иг сотрапу: [
. Do you have a quality assurance manual?	□Yes □No	If Yes, please submit copy.
. Is your quality program independent of production?	□Yes □No	I
. Do you hold other contracts supporting U.S. Navy submarine programs?	□Yes □No	-
. Malpractice, Counterfeit, Controls		
a. Do you have a Fraud and Malpractice prevention program?	□Yes	If Yes, please submit copy.

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CAS Form #4

Pre-Award Survey of Prospective Contractor Accounting Systems

 New suppliers, as applicable for specific contract types

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Electric Boat 84-02-2956 REV 08/24

PRE-AWARD SURVEY OF PROSPECTIVE CONTRACTOR ACCOUNTING SYSTEM CHECKLIST

PRE-AWARD SURV	/EY OF PROSPEC	TIVE CONTRACTOR	R ACCOUNTING SYSTEM	
	Date:			
Company Name, Contract Number, and Full Address	5:			
Commercial and Government Agency (CAGE) Code Number: (Found at https://cage.dla.mil/)				
Cognizant Defense Contract Audit Agency (DCAA) office info (Address/phone number/E-mail) - (Found at http://www.dcaa.mil/Home/Locator)				
Company Point of Contact: (Name, Title, Phone Number, and E-mail address)				
If the accounting books and records are located at a physical address other than the address provided above, please indicate address here:				
Name, Title, and signature of Company Pri	incipal (President/V	P/Controller, etc) resp	ponsible for the design of the A	ccounting System.
NAME				
TITLE				
E-MAIL ADDRESS				1
SIGNATURE		Page 1 of 10	DATE	l

Tips

- 1. Track dates of required government required renewals
 - JCP: Every 5 years administered by Defense Logistics Agency
 - SAM.gov registration update: Annually
 - NIST Self-Assessment/Report Scores to SPRS: Every 3 years
 - DDTC Registration: Annually
- 2. Start renewals process early -allow extra time for new process changes and processing delays
- 3. Notify Electric Boat of any business changes (new ownership, name change, new address etc.) as soon as possible
- Complete and return forms and other requested information in a timely manner to avoid any business interruptions

Realize Growth as a Supplier

Electric Boat offers various programs and levels of qualifications in which suppliers can participate.

A few examples are:

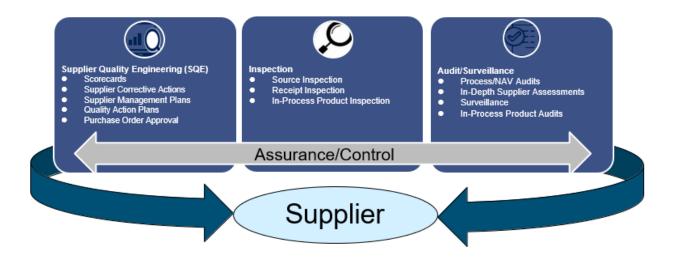
- Commercial
- Level N
- Level 1
- Nuclear
- Welding
- Non-Destructive Testing (NDT)
- Trusted Supplier approved to provide discrete electronic parts, despite not having a contractual agreement with the Original Equipment Manufacturers (OEM)
- Counterfeit required to have and maintain a counterfeit electronics mitigation policy

Qualification to participate in certain programs and levels involves the following and starts with a business need:

- Process audits
- Enhanced material control
- Procedure approvals

Supplier Quality Program

Supplier Quality organization lines of effort work together to measure, assess and address suppliers' quality performance.



 For a comprehensive overview of the Supplier Quality Program, visit the "Prospective Suppliers" section of www.gdeb.com/suppliers/

Assistance

- Electric Boat Supplier area of www.gdeb.com
- Electric Boat Buyer
- Supplier Quality Engineer
- Applicable Website help areas & Customer Service phone lines of prerequisite registrations entities (DLA, DDTC, SPRS)
- Apex Accelerators (formerly Procurement Technical Assistance) Centers) with offices in all states https://www.apexaccelerators.us

Any Questions?

Thank you